

# BALANCE

CONTRACTORS WITH BALANCE MAKE

# \$UCCESS

LOOK EASY



AMERICA'S SERVICES COMPANY FOR CONTRACTORS

## EXPERIENCE "THE BALANCE WAY!"

- Residential & Commercial Estimating: Xactimate Experts
- Supplements: Claims Administration
- Technology Platforms and Integrations
- Management Consulting And Advisory Services
- Compliant and Timely Delivery
- Urgency and Responsiveness
- Uncompromising Integrity
- Relentless Execution
- Continuous Improvement

## HERE ARE THE PROBLEMS YOU ARE CURRENTLY FACING:



### Insurance Estimates Often Fail To Support Reasonable Margins

Insurance carriers require specific technical documentation for the scope of a project. It can be a real burden for any contractor to manage margins and keep the project on track.



### Administrative Minutia Is Sucking The Fun Out Of Your Work

Requests for photos. Invoices. Code documents. Claim sheets. There is so much to keep up with that you often feel like you are spinning your wheels.



### Schedules Get Delayed. Productivity Decreases.

Unresponsiveness, missed calls, and excessive paperwork are resulting in scheduling delays, missed deadlines, frustrated clients, and late payments.



### Claims Administration Is Distracting You From Your Core Focus

You can't find the time to grow your business because of the mundane and complex issues brought on by making sure claims are compliant and thorough.

## HOW DOES BALANCE HELP CONTRACTORS THRIVE?

### Specialized Estimates

Expert estimators work within your process to deliver convenient, compliant, and accurate Xactimate estimates.

### Flexible Technology

We customize our process to work within your platform instead of making you adjust to ours.

### Efficient Supplements

Our large and dedicated claims administration department provides timely supplements so you can focus on selling, building, and billing.

### Advisory Services

Our recommendations include automation, platforms, and best practices to help ensure scalability and minimal disruption to you and your team.

## WHAT'S IN IT FOR YOU?

### IMPROVE CASH FLOW

Consistent cash flow means you have the financial means to invest in your business the way you need to: more employees, new tools, and bigger budgets.

### EXPAND YOUR BUSINESS

With increased profits, you can afford the additional crew or crews you have always dreamed of, which will help you finish more projects throughout the year.

### IMPROVE ADVERTISING

Start investing money in your advertising and marketing budget, so you can gain maximum exposure. More advertising means more, better paying projects.

### IMPROVE EFFICIENCY

Better efficiency means more time to do the things that matter most to you. Find balance in your personal life and business priorities!

## WE ASSIST CONTRACTORS WITH MAXIMIZING THE EFFICIENCY AND EFFECTIVENESS OF THEIR BUSINESS

Save time and money by offloading the management of claims administration including both the estimates and supplements work processes with Balance.

BALANCE HELPS CLIENTS SELL MORE CONTRACTS, AT BETTER MARGINS. WITH LESS HEADACHES.

[www.balanceclaims.com](http://www.balanceclaims.com)

888.618.0367

success@balancedclaims.com